



M.I.E.T. ENGINEERING COLLEGE

(Approved by AICTE, New Delhi, Affiliated to Anna University, Chennai)
UG - CSE, EEE & MECH Programs Accredited by NBA, New Delhi.
(An ISO 9001:2015 Certified Institution)
TRICHY – PUDUKKOTTAI ROAD, TIRUCHIRAPPALLI – 620 007.
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Ph: 0431 – 2660 303

MASTER OF BUSINESS ADMINISTRATION



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Regulation – 2013

SEMESTER – I

S.No	Course Outcome
C101-BA7101 Principles of Management	
C101.1	Understanding the origin of management thoughts and the factors that influences Management practices
C101.2	Knowing the types of planning strategies and the managerial which were required for an effective management
C101.3	Understanding the HR practices which are essential for functioning of an organization and the criteria necessary for organization functions
C101.4	Possessing the concept of communication and the methods of utilizing the Communication for managerial effectiveness
C101.5	Remembering the concepts and types of control techniques and how it influences the production processes
C102- BA 7102 Statistics for Management	
C102.1	Understand the fundamental knowledge of probability and standard distributions.
C102.2	Interpret the concepts of sampling distribution and estimation.
C102.3	Apply the testing of hypotheses for small and large samples in real life problems
C102.4	Apply the non parametric methods for rapid or preliminary data analysis.
C102.5	Understand the concepts of correlation and regression.
C103- BA7103 Economic Analysis for Business	
C103.1	Analyze the basic fundamentals economic problems and the behavior by understanding the basic concepts of micro and macro economies.
C103.2	Understanding of the standard theoretical analysis of consumer and producer behaviour
C103.3	Design competition strategies, and market environment according to the natures of



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	products and the structures of the markets.
C103.4	Integrate the concept of macroeconomic aggregates and output decisions of firms under various national income.
C103.5	Make optimal business decisions by integrating the concepts of Demand and supply of money.
C104- BA7104 Total Quality Management	
C104.1	Understand the TQM concepts like vision, mission, and quality policy statements and to implement the basic principles of TQM in manufacturing and service based organization.
C104.2	Understand the philosophies of the gurus of TQM in order to evaluate TQM implementation proposals offered by quality management organizations and consultants.
C104.3	Fundamentals of statistics and probability and their applications in quality management is provided, and various measurement and control techniques.
C104.4	Explore industrial applications of Quality function deployment, Taguchi quality concepts and to provide exposure to students on the old and new seven management tools.
C104.5	Analyze the IS/ISO 9004:2000 – quality management systems – guidelines for performance improvements. Quality Audits. TQM culture, Leadership, quality council, employee involvement, motivation, empowerment, recognition and reward - TQM framework, benefits, awareness and obstacles.
C105 BA 7105 Organizational Behavior	
C105.1	Understanding the concepts of human behavior as an individual and as a member in a group and its models
C105.2	Immense learning on individual human behavior and the theories which constitutes and contributes the concept of motivation and behavior



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C105.3	Learning the concepts about group behavior and the effects of group behavior in teambuilding communication process
C105.4	Familiarity with the leadership practices, skills and theories and the influence of leadership in power and politics
C105.5	Knowing the concepts of organizational behavior and its impact in organization culture and organizational climate
C106 BA 7106 Accounting for Management	
C106.1	Acquire conceptual knowledge of basics of Financial Accounting.
C106.2	Equip with the knowledge of accounting process and preparation of final accounts of company
C106.3	Develop an awareness and understanding of the accounting process and fundamental accounting principles that underpin the development of financial statements
C106.4	Interpret and analyze financial statements; combine financial ratio analysis with other information to assess the financial performance.
C106.5	Applying cost and management accounting concepts in budgetary controlling system.
C107 BA 7107 Legal Aspects of Business	
C107.1	Understanding the legal perspectives of the Indian Contract Act and the Sale of Goods act
C107.2	Knowledge about the company law and how it would influence the formation and governance and winding up the companies
C107.3	Understanding the amendment and human resource factors in industrial law and the various measures and acts for employee welfare
C107.4	Awareness about the income tax and Goods and Services tax (GST), its implementation and effects in economy



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C107.5	Awareness and knowledge about consumer protection, Cyber crimes, Intellectual property rights and the acts which are related to these concepts
C107.6	Awareness about the income tax and Goods and Services tax (GST), its implementation and effects in economy
C108 BA 7108 Written Communication	
C108.1	Practicing the regular conversation on different topics and knowing the basic techniques for journal writing and official documents like mails reports etc.
C108.2	Knowledge about the types of interviews and selection process and the effective utilization of time management
C108.3	Familiarity with the communication skills and how it could be used for official communication purposes
C108.4	Implementation of the knowledge about journal, thesis writing and documentation processes
C108.5	Interest towards media publication, magazines and newsletter writing by implementing the techniques of writing
YEAR/SEMESTER: I/II	
C201 BA 7201 Operations Management	
C201.1	Familiarize the basics of operations management, its importance in transformation process, development over years in a system perspective by studying the functions, recent trends, future challenges and to frame strategy to achieve it.
C201.2	Knowing the various quantitative and qualitative forecasting methods and make planning of capacity, facility location, facility layout and operations based on that.
C201.3	Identify the factors to be considered and the various approaches to be followed in designing the product, process and the work; and the method to measure and improve productivity.
C201.4	Understand the need and importance of managing materials by planning and purchasing the right material; and managing the inventory for best output.



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C201.5	Knowing various scheduling techniques like PERT and CPM and also the various methods to schedule and manage the projects.
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C202 BA7202 Financial Management	
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C.202.1	Understanding basic concepts of financial management such as decisions and functions of financial management. And to learn meaning and estimations of time value of money, valuation of securities and risk and return of securities.
C202.2	Evaluate long term investments using techniques like payback period, accounting rate of return, net present value, profitability index and internal rate of return and to estimate specific cost of capital and weighted average cost of capital.
C202.3	concepts of dividend and examine impact of dividend policy of a firm.
C202.4	Estimate and evaluate different components of working capital such as Receivables, payables, inventory, cash, etc.,
C202.5	Exposure and knowledge of long term sources of fund namely share, debenture, term loans, private equity, venture capital, and so on.

C203 BA 7203 Marketing Management	
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C.203.1	Understanding of ideas and nuances of marketing; Define the business environment and priorities of marketing. And to distinguish the various marketing practices in serving the needs of organizations versus consumer goods and to explain the key core concepts of marketing globally.
C203.2	Formulate and manage the industrial market and consumer marketing strategies including all key components and to understand the basics of service marketing and competitor analysis with Marketing mix.
C203.3	Explain the techniques to conduct market analysis practices including market segmentation and targeting and apply the 4 P's in the industrial and consumer market.
C203.4	Compare and contrast different perspectives that characterize the study of consumer



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	behavior and apply theories and Models of consumer behavior to the formulation of effective marketing strategy.
C203.5	Conduct Marketing research process in the field of Retail, Product, Advertising and consumer behavior and also to understand the role of Marketing information systems, online marketing and the impact of Ethics in business.
C204 BA 7204 Human Resource Management	
C204.1	Knowledge about the evolution of human resource management, its roles, policies and the application of computers in human resource management
C204.2	Understanding the need for human resource requirement and the process of recruitment and selection
C204.3	Knowing the training methods, development programmes and the concepts of knowledge management
C204.4	Insight into the concept of motivation, its theories and techniques and the concept of career management
C204.5	Understanding the necessity of performance evaluation and the importance, process and methods of control system
C205 BA 7205 Information Management	
C205.1	Knowledge about the basic concepts of information technology and functional information systems
C205.2	Remembering the tools for system analysis and its application in information management
C205.3	Familiarity with the database management systems and the concepts like data warehousing and data mart
C205.4	Understanding the need for security, testing process, knowing the concepts of disaster management, computer crimes etc., and ethics in Information technology.
C205.5	Understanding the role of e-commerce in information management and knowledge about data mining and cloud computing



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C206 BA 7206- Applied Operations Research	
C206.1	Understand and analyze managerial problems in industry so that they are able to use resources more effectively.
C206.2	Specialized linear programming problems like the transportation and assignment Problems.
C206.3	Understand the applications of basic methods for and challenges in integer programming and the concepts of game theory to know how they are used in modeling and analyzing an interactive situation.
C206.4	Understand the characteristics of different types of decision making environments and the appropriate decision making approaches and tools to be used in each type.
C206.5	Understand basic characteristic features of a queuing system and acquire in analyzing queuing models and analyzing the problem of replacement when machines, equipment become less effective using the replacement models.
C207 BA 7208 Business Research Methods (BA7207)	
C207.1	Remembering the types of research, its objectives and how the concept theory plays its role in research.
C207.2	Understanding the different types of research designs, types of validity and various measurement techniques.
C207.3	Knowledge about the various methods of data collection and how sample and sample size could be determined.
C207.4	Possessing the statistical techniques and different analytical methods for research.
C207.5	Knowing the needs and values of ethical research and how it could be implemented in report writing.
C208 BA7211 Data Analysis and Business Modelling	
C208.1	Determine the aspects of creating spreadsheet, performing calculations, formatting, some very widely used formulas
C208.2	Compute and interpret the results of Bi-variate and Multivariate Regression and



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	Correlation Analysis, for forecasting and also perform ANOVA and F-test.
C208.3	Understand the various alternatives available for investment and make sound investment decisions in the context of Analysis
C208.4	Build an understanding of the fundamental concepts of computer networking.
C208.5	Familiarity with the basic protocols of networking Models and how they can be used to assist in network design and implementation.
YEAR/SEMESTER: II/III	
C301 BA7301 Enterprise Resource Planning	
C301.1	Identify the important business functions provided by typical business software such as enterprise resource planning and Business Process management
C301.2	Describe basic concepts of ERP software solutions for best business practices.
C301.3	Design the ERP implementation strategies
C301.4	Create reengineered business processes for successful ERP implementation.
C302 BA7401 Strategic Management	
C302.1	Determine Understanding the conceptual framework, process, objectives and goals of strategic management.
C302.2	Knowing the basic concept of competitive advantage and its impact in external and internal business environment.
C302.3	Analyzing the generic strategic alternatives, corporate strategy, diversification and strategic alliances.
C302.4	Implementing the strategic processes, strategic change, designing organizational structure and the techniques of strategic evaluation and control.
C302.5	Awareness about the strategic issues for non-profit organization and understanding the new business models and strategies for internet economy.
C303 BA7012 Retail Management	
C303.1	Understand the concept of Retailing in India, Compare it with Global level ,Government rules and implication on Retailing



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C303.2	Know about the various Retail formats available in India and global level.
C303.3	Understand the retail atmospheric, location, Service quality management, supply chain management, pricing decision in retail management.
C303.4	Know about the interior maintenance of retail like inventory management, Visual display, advertisement and promotion necessary for retailing, role of IT in Retail management
C303.5	Understand the shopper behavior analysis, decision making process, complaints Management and challenges in retail management

C 304 BA 7013 Services Marketing

C304.1	Familiarize role of services in economy, nature, scope and characteristics, of services Marketing , and to understand the issues related to services marketing
C304.2	Analyze the service market potential, to understand the Classification of services and also to understand service market segmentation, targeting and positioning.
C304.3	understand to concept service life cycle and new service development and to construct Service Blue Printing, to analyze service quality of service organization through SERVQUAL and Service Quality function development
C304.4	Explain the concept of pricing of services, its methods. To understand the service marketing triangle and Integrated Service marketing communication
C304.5	Apply service marketing strategies for health, Hospitality, Tourism, Financial, Logistics, Educational, Entertainment & public utility Information technique Services

C305 BA 7021 Security Analysis & Portfolio Management

C305.1	Understanding the basic environment of Indian financial systems especially investment options and their risk and return.
C305.2	Understanding the mechanism and functioning of primary and secondary markets of capital market and intermediaries
C305.3	Analyze and predict securities risk and return using fundamental analysis.
C305.4	Skill to predict share price movements and make decisions using different



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	methods of technical analysis
C305.5	Analyze, evaluate and manage portfolio of securities based on various techniques.

C306 BA International Trade Finance (BA7023)

C306.1	Gain the conceptual clarity of the theoretical aspects of international trade and finance
C306.2	understand the methods and instruments of payment, pricing, incoterms, export import strategies, and practices
C306.3	Analyse the nature and functioning of foreign exchange markets, determination of exchange rates and interest rates and their forecasting
C306.4	Understand the framework of international trade documentation for processing export and import transactions
C306.5	Analyze the export promotion schemes, marketing assistance and the organizations promoting exports

C307 BA7026 Banking Financial Services Management

C307.1	Determine Understanding the conceptual framework, process, objectives and goals of strategic management.
C307.2	Knowing the basic concept of competitive advantage and its impact in external and internal business environment.
C307.3	Analyzing the generic strategic alternatives, corporate strategy, diversification and strategic alliances.
C307.4	Implementing the strategic processes, strategic change, designing organizational structure and the techniques of strategic evaluation and control.
C307.5	Awareness about the strategic issues for non-profit organization and understanding the new business models and strategies for internet economy.

C308 BA 7031 Managerial Behavior & Effectiveness

C308.1	Understanding the models and methods of managerial jobs and the functional level differences in managerial job behavior.
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C308.2	Knowing the methods of identifying the managerial talents, followed by recruitment, selection and the various appraisal measures which would help in designing the managerial job.
C308.3	Understanding the importance of managerial effectiveness and the techniques for bridging the gap.
C308.4	Awareness about the environmental issues in organizational climate, leadership and group influences.
C308.5	Understanding the managerial skills like self development, negotiation skills, creativity and innovation for developing the winning edge.

C309 BA 7032 Entrepreneurship Development

C309.1	Familiarize overview of the competencies, personality traits and characteristics of Entrepreneurs.
C309.2	Understand the Environmental factors affecting entrepreneurship and central and state government policies for SME's
C309.3	Understand about prefeasibility, feasibility, project preparation for stating a business enterprise.
C309.4	Implementing the strategic processes, strategic change, designing organizational structure and the techniques of strategic evaluation and control.
C309.5	Awareness about the strategic issues for non-profit organization and understanding the new business models and strategies for internet economy.

C310 BA 7034- Industrial Relations and Labour Welfare

C310.1	Knowing the framework of HRD, its functions, practices and how it could be implemented and evaluated in recent trends
C310.2	Understanding the concept of e-HRM and its implementation in designing HR portals and employee surveys
C310.3	Understanding the differences between domestic and international HRM, cross



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	cultural HRM and the challenges in cross cultural management
C310.4	Awareness about the concepts of career development and how an effective system could be designed for career development
C310.5	Familiarity with the roles of coaching and counseling for employees and the ways to reduce work stress with the help of stress management techniques.

C311 BA 7036 Strategic Human Resource Management

C311.1	Determine Understanding the conceptual framework, process, objectives and goals of strategic management.
C311.2	Knowing the basic concept of competitive advantage and its impact in external and internal business environment.
C311.3	Analyzing the generic strategic alternatives, corporate strategy, diversification and strategic alliances.
C311.4	Implementing the strategic processes, strategic change, designing organizational structure and the techniques of strategic evaluation and control.
C311.5	Awareness about the strategic issues for non-profit organization and understanding the new business models and strategies for internet economy.

C401 BA 7311 Professional Skill Development

C401.1	Speak confidently with any speakers of English, including native speakers.
C401.2	Speak effortlessly in different contexts – informal and formal.
C401.3	Think of feet even in difficult circumstances.
C401.4	Hold interesting and meaningful conversations with others, including strangers
C401.5	Listen to others with utmost attention.

C402 BA 7401 International Business Management

C402.1	Knowing the nature, factors and advantages of International business and its business Environment.
C402.2	Understanding the roles of GATT/WTO, Regional Trade block and the theories of international trade.



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C402.3	Familiarity with the concepts of strategic compulsion, strategic options, controlling of international business and its performance evaluation.
C402.4	Understanding the necessity of make or buy decision, concepts of product development and criteria in selecting and training the expatriate managers.
C402.5	Awareness about the conflict management, the disadvantages and ethical issues of international business.

C403 BA7402 - Business Ethics, Corporate Social Responsibility and Governance

C403.1	Determine Understanding the conceptual framework, process, objectives and goals of strategic management.
C403.2	Knowing the basic concept of competitive advantage and its impact in external and internal business environment.
C403.3	Analyzing the generic strategic alternatives, corporate strategy, diversification and strategic alliances.
C403.4	Implementing the strategic processes, strategic change, designing organizational structure and the techniques of strategic evaluation and control.
C403.5	Awareness about the strategic issues for non-profit organization and understanding the new business models and strategies for internet economy.

C404 BA7411- Creativity and Innovation

C404.1	Develop effective creative projects that provide an innovative solution to real-world problems based on inquiry such as class discussion, critical analysis, integrative collaboration, observing, and using technology.
C404.2	Evaluate materials relevant to innovations in educational and business settings based on case studies presented in class and explored independently.
C404.3	Analyze strategies for creative innovation, including product and pedagogical design.
C404.4	Apply effective strategies for designing innovative projects in collaboration with



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	team members to develop an effective creative project, product, or practice, in conjunction with other offices on campus.
C404.5	Demonstrate knowledge of the basic vocabulary and concepts of creativity study

C 405 BA 7412 Project Work

C405.1	Understand the problem statement in a various domain
C405.2	Identify the problem and do the literature survey
C405.3	Design a module for solving a problem in the respective area.
C405.4	Implement a module for solving a problem identified.
C405.5	Evaluate the module results and make improvements.

S.No	Course Outcome											
	PG101 BA7101 Principles of Management											
	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PO12
PG101.1	2	2	2	-	2	-	-	-	-	-	-	2
PG101.2	2	2	-	2	-	-	-	-	-	-	-	2
PG101.3	-	2	-	2	2	2	2	-	2	-	-	2
PG101.4	2	2	-	2	-	-	-	-	-	-	-	2
PG101.5	2	-	-	-	-	2	2	-	2	3	-	2
PG101.6	2	-	-	-	3	2	2	-	2	3	-	2
PG 102 BA7102 Statistics for Management												
PG102.1	2	2	2		-		-	-	-	-	-	2



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PG102.2	2	3	2	-	-	-	-	-	-	-	-	2
PG102.3	2	2	2	-	-	-	-	-	-	2	-	2
PG102.4	2	2	3	2	2	-	-	2	-	2	-	2
PG102.5	2	3	2	2	-	2	-	-	-	-	-	2
PG102.6	2	2	2	2	2	2	-	2	-	-	2	2
PG 103 BA Economic Analysis for Business												
PG103.1	3	2	2	3	2	2	-	-	-	-	-	3
PG103.2	3	3	3	2	-	2	-	-	-	-	-	3
PG103.3	3	2	-	-	-	-	-	-	-	-	-	3
PG103.4	3	3	3	3	2	2	-	-	-	-	-	2
PG103.5	3	2	3	3	2	3	2	-	-	-	-	2
PG103.6	3	2	3	3	2	3	2	-	-	-	-	2
PG 104 BA7104 Total Quality Management												
PG104.1	2	2	2	2	2	-	3	-	2	-	2	3
PG104.2	2	2	2	2	2	-	-	-	2	-	2	2
PG104.3	2	2	2	2	2	-	2	-	2	-	2	2
PG104.4	2	2	2	2	2	-	2	-	2	-	2	2
PG104.5	2	2	2	2	2	-	2	2	2	-	2	2
PG104.6	2	2	2	2	2	-	2	2	2	-	2	2
PG105 BA5105 Organizational Behaviour												
PG105.1	3	2	-	-	-	-	-	-	-	-	-	-
PG105.2	3	2	2	-	-	-	-	-	-	-	-	-
PG105.3	3	2	2	-	-	-	-	-	-	-	-	-
PG105.4	3	2	2	2	2	-	-	-	-	-	-	-
PG105.5	3	2	2	2	2	2	-	2	-	-	-	-
PG105.6	3	2	2	2	2	2	-	2	-	-	-	-



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PG106 BA7106 Accounting for Management												
PG106.1	2	2	2	2	2	-	-	-	-	2	3	2
PG106.2	2	2	2	2	2	-	-	-	-	3	2	2
PG106.3	2	2	2	2	2	-	-	-	-	2	2	2
PG106.4	2	2	2	2	3	-	-	-	-	2	2	2
PG106.5				2	2	-	-	-	-	3	2	2
PG106.6				2	3	-	-	-	-	2	2	2
PG107 BA5107 Total Quality Management												
PG107.1	3	-	-	-	-	-	-	-	-	-	-	-
PG107.2	3	3	3	2	-	-	-	-	-	-	-	-
PG107.3	3	3	3	2	-	-	-	-	-	-	-	-
PG107.4	3	2	3	2	-	-	-	-	-	-	-	-
PG107.5	3	2	3	2	-	-	-	-	-	-	-	-
PG107.6	3	2	3	2	-	-	-	-	-	-	-	-
PG 108 BA7107 Legal Aspects of Business												
PG108.1	3	2	3	-	-	-	-	-	3	2	2	2
PG108.2	3	2	2	-	-	-	-	-	3	2	2	3
PG108.3	3	3	2	-	-	-	-	-	3	2	2	3
PG108.4	3	2	2	-	-	-	-	-	3	2	2	2
PG108.5	3	3	2	-	-	-	-	-	3	2	2	3
PG108.6	3	2	2	-	-	-	-	-	3	2	2	2
PG 109 BA7108 Written Communication												
PG109.1	2	-	2	2	3	-	2	2	3	2	3	2
PG109.2	2	-	2	3	3	-	2	2	2	2	3	2
PG109.3	2	-	2	2	2	-	2	2	2	2	3	2
PG109.4	2	-	2	2	3	-	2	2	3	2	3	2



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PG109.5	2	-	2	3	3	-	2	2	2	2	3	2
PG109.6	2	-	2	2	2	-	2	2	2	2	3	2

YEAR/SEMESTER: I/II

PG201 BA7201 Operations Management												
PG201.1	2	2	-	-	-	2	2	-	2	3	-	2
PG201.2	2	3	-	-	-	2	2	-	2	3	-	2
PG201.3	2	2	-	-	-	2	2	-	2	3	-	2
PG201.4	2	2	-	-	-	2	2	-	2	3	-	2
PG201.5	2	3	-	-	-	2	2	-	2	3	-	2
PG201.6	2	3	-	-	-	2	2	-	2	3	-	2
PG202 BA7202 Financial Management												
PG202.1	3	3	3	3	2	2	-	-	2	-	-	-
PG202.2	2	2	-	-	-	2	-	-	-	-	-	-
PG202.3	2	2	-	-	-	2	-	2	-	2	-	2
PG202.4	2	2	-	-	2	-	-	-	-	-	-	-
PG202.5	2	2	-	-	2	-	-	-	-	2	2	-
PF202.5	2	2	-	2	2	2	-	-	-	2	-	2
PG 203 BA7203 Marketing Management												
PG203.1	2	2	-	-	-	-	-	-	-	-	-	-
PG203.2	2	2	-	-	-	2	-	-	-	3	-	2
PG203.3	2	2	-	3	-	2	-	-	-	3	-	2
PG203.4	2	2	-	3	-	2	-	-	-	3	-	2
PG203.5	2	2	-	-	2	2	-	-	2	3	-	3
PG203.6	2	2	-	-	2	2	-	-	2	3	-	3
PG 204 BA7204 Human Resource Management												
PG204.1	2	2	2	-	2	-	-	-	-	-	2	2



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PG204.2	2	-	2	-	2	-	-	-	-	-	2	2
PG204.3	2	-	2	2	2	2	-	-	-	-	2	2
PG204.4	2	-	2	-	2	2	-	-	-	-	2	2
PG204.5	2	-	2	-	2	2	2	-	2	-	2	2
PG204.6	2	-	2	2	2	2	2	-	2	-	2	2
PG 205 BA7205 Information Management												
PG205.1	2	2	2	-	2	-	-	-	-	-	-	2
PG205.2	2	2	2	-	2	-	-	-	-	-	-	2
PG205.3	2	2	2	-	2	-	-	-	-	-	-	2
PG205.4	2	2	2	-	2	-	-	-	-	-	-	2
PG205.5	1	2	2	-	2	-	-	-	-	-	-	2
PG205.6	2	2	2	-	2	-	-	-	-	-	-	2
PG 206 BA7206 Applied Operations Research												
PG206.1	2	2	-	-	2	-	-	-	-	-	-	2
PG206.2	2	2	2	-	2	-	-	-	-	-	-	2
PG206.3	2	2	2	-	2	-	-	-	-	-	-	2
PG206.4	2	2	2	-	2	-	-	-	-	-	-	2
PG206.5	2	2	2	-	2	-	-	-	-	-	-	2
PG206.6	2	2	2	-	2	-	-	-	-	-	-	2
PG 207 BA7207 Business Research Methods												
PG207.1	2	-	2	2	3	-	2	2	3	2	3	2
PG207.2	2	-	2	3	3	-	2	2	2	2	3	2
PG207.3	2	-	2	2	2	-	2	2	2	2	3	2
PG207.4	2	-	2	2	3	-	2	2	3	2	3	2
PG207.5	2	-	2	3	3	-	2	2	2	2	3	2
PG 208 BA7211 Data Analysis and Business Modeling												



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PG304.3	2	2	-	-	-	-	-	-	-	-	-	-
PG304.4	2	2	-	-	-	-	-	-	-	-	-	-
PG304.5	2	2	-	-	-	-	-	-	-	-	-	-
PG304.6	2	2	2	-	-	-	-	-	-	-	-	-
PG305 BA7013 Services Marketing												
PG305.1	3	2	3	2	-	2	-	2	2	2	-	2
PG305.2	2	3	3	2	-	-	-	-	-	3	-	2
PG305.3	3	3	3	2	2	-	-	-	-	2	-	2
PG305.4	2	3	3	2	-	-	2	-	-	2	2	2
PG305.5	3	2	3	2	-	-	-	-	-	3	-	2
PG305.6	3	3	3	2	-	-	-	2	-	2	-	2
PG 306 BA7022 Merchant Banking and Financial Services												
PG306.1	2	3	-	-	-	-	-	-	-	-	-	-
PG306.2	2	2	-	-	-	-	-	-	-	-	-	-
PG306.3	2	2	-	-	-	-	-	-	-	-	-	-
PG306.4	2	2	-	-	-	-	-	-	-	-	-	-
PG306.5	3	3	-	-	-	-	-	-	-	-	-	-
PG306.6	3	3	-	-	-	-	-	-	-	-	-	-
PG 307 BA7026 Banking Financial Services Management												
PG307.1	3	2	2	3	-	2	-	2	2	2	-	2
PG307.2	2	2	2	2	-	-	-	-	-	3	-	2
PG307.3	3	2	2	2	2	-	-	-	-	2	-	2
PG307.4	2	2	2	2	-	-	2	-	-	2	2	2
PG307.5	3	2	2	2	-	-	-	-	-	3	-	2
PG307.6	3	2	2	2	-	-	-	2	-	2	-	2



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PG 308 BA 7021 Security Analysis and Portfolio Management												
PG308.1	3	-	-	-	-	-	-	-	-	-	-	-
PG308.2	3	3	3	2	-	-	-	-	-	-	-	-
PG308.3	3	3	3	2	-	-	-	-	-	-	-	-
PG308.4	3	2	3	2	-	-	-	-	-	-	-	-
PG308.5	3	2	3	2	-	-	-	-	-	-	-	-
PG308.6	3	2	3	2	-	-	-	-	-	-	-	-
PG 309 BA7031 Managerial Behavior and Effectiveness												
PG309.1	3	2	3	2	-	2	-	2	2	2	-	2
PG309.2	2	3	3	2	-	-	-	-	-	3	-	2
PG309.3	3	3	3	2	2	-	-	-	-	2	-	2
PG309.4	2	3	3	2	-	-	2	-	-	2	2	2
PG309.5	3	2	3	2	-	-	-	-	-	3	-	2
PG309.6	3	3	3	2	-	-	-	2	-	2	-	2
PG 310 BA7034 Industrial Relations & Labour Welfare												
PG310.1	3	-	-	-	-	-	-	-	-	-	-	2
PG310.2	2	-	-	-	-	-	-	-	-	-	-	2
PG310.3	2	2	-	-	-	-	-	-	-	-	-	2
PG310.4	2	2	-	-	-	-	-	-	-	-	-	2
PG310.5	3	2	3	2	-	-	-	-	-	-	-	2
PG310.6	3	2	3	2	-	-	-	-	-	-	-	-
PG 311 BA7036 Strategic Human Resource Management												
PG311.1	2	3	-	-	-	2	-	2	2	2	-	2
PG311.2	2	2	-	-	-	-	-	-	-	3	-	2
PG311.3	2	2	-	-	2	-	-	-	-	2	-	2
PG311.4	2	2	-	-	-	-	2	-	-	2	2	2



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PG311.5	2	3	-	-	-	-	-	-	-	3	-	2
PG311.6	2	2	-	-	-	-	-	2	-	2	-	2

PG 312 BA7062 Exim Management

PG312.1	3	2	3	2	-	2	-	2	2	2	-	2
PG312.2	2	3	3	2	-	-	-	-	-	3	-	2
PG312.3	3	3	3	2	2	-	-	-	-	2	-	2
PG312.4	2	3	3	2	-	-	2	-	-	2	2	2
PG312.5	3	2	3	2	-	-	-	-	-	3	-	2
PG312.6	3	3	3	2	-	-	-	2	-	2	-	2

PG 313 BA7063 Fundamentals of Shipping

PG313.1	3	2	3	2	-	2	-	2	2	2	-	2
PG313.2	2	3	3	2	-	-	-	-	-	3	-	2
PG313.3	3	3	3	2	2	-	-	-	-	2	-	2
PG313.4	2	3	3	2	-	-	2	-	-	2	2	2
PG313.5	3	2	3	2	-	-	-	-	-	3	-	2
PG313.6	3	3	3	2	-	-	-	2	-	2	-	2

PG 314 BA7064 Port and Terminal Management

PG314.1	3	2	3	2	-	2	-	2	2	2	-	2
PG314.2	2	3	3	2	-	-	-	-	-	3	-	2
PG314.3	3	3	3	2	2	-	-	-	-	2	-	2
PG314.4	2	3	3	2	-	-	2	-	-	2	2	2
PG314.5	3	2	3	2	-	-	-	-	-	3	-	2
PG314.6	3	3	3	2	-	-	-	2	-	2	-	2

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